

# Schedule

		Planning	Accounting	Contract Management	Government Contracts
Day 1	AM Session (9:30am - 12:30pm)	Jumpstart Budget Building - Accelerate Project Planning  - Janet O'Brien & Lynda Porter	Advanced Salary Cap Feature with Time and Materials Customers - Debbie Hofheimer	Proposal Writing from Value Propositions to Final Content  - Brenda Crist	Preparing for DCAA audits and how to leverage Costpoint for success - Giacomo Apadula
	PM Session (1:30pm - 4:30pm)	Project Planning Master Class  - Janet O'Brien & Lynda Porter	Making Costpoint work for you: Exploring the new Advanced Workflows Capability - Valerie Danielson	Proposal Reviews from Drafts to Final Proposals  - Brenda Crist	Show me the money! Tips and Tricks for getting paid quickly  - Stephanie Alexander
Day 2	AM Session (9:00am - 12:00pm)	Jumpstart your AOP using project budgets  - Janet O'Brien & Lynda Porter	Fixing your Revenue on the Go: Adjusting your financials and addressing the new Revenue Standard - Greg Luczyk	Follow the Lifecycle of Subcontractor activities in Costpoint  - Jane Kranyak	Preparing for Negotiation (Getting your own ducks in a row) and Securing the Optimal Deal - Rick Agopsowicz
	PM Session (1:30pm - 4:30pm)	Organizational Budgeting Master Class  - Janet O'Brien & Lynda Porter	How to use the Contract Close Out Feature  - Greg Luczyk	Closing the Gap Between Costpoint and GovWinIQ  - Jane Kranyak & Emily Kourey	Commercial Items: A Repaved Road Worth Taking - Brent Calhoon

# Day 1

Morning Session	Title	Instructor(s)
Planning	Jumpstart Budget Building - Accelerate Project Planning	Lynda Porter; Janet O'Brien
Accounting	Advanced Salary Cap Feature with Time and Materials Customers	Debbie Hofheimer
Contract Management	Proposal Writing from Value Propositions to Final Content	Brenda Crist
Government Contracts	Government Contracts: Preparing for DCAA audits and how to leverage Costpoint for success	Giacomo Apadula

Afternoon Session	Title	Instructor(s)
Planning	Project Planning Master Class	Lynda Porter; Janet O'Brien
Accounting	Making Costpoint work for you: Exploring the new Advanced Workflows Capability	Valerie Danielson
Contract Management	Proposal reviews from Drafts to Final Proposals	Brenda Crist
Government Contracts	Show me the money! Tips and Tricks for getting paid quickly	Stephanie Alexander

# Day 2

Morning Session	Title	Instructor(s)
Planning	Jumpstart your AOP using project budgets	Lynda Porter; Janet O'Brien
Accounting	Fixing your Revenue on the Go: Adjusting your financials and addressing the new Revenue Standard	Greg Luczyk
Contract Management	Follow the Lifecycle of Subcontractor activities in Costpoint	Jane Kranyak
Government Contracts	Preparing for Negotiation (Getting your own ducks in a row) and Securing the Optimal Deal	Rick Agopsowicz

Afternoon Session	Title	Instructor(s)
Planning	Organizational Budgeting Master Class	Lynda Porter; Janet O'Brien
Accounting	How to use the Contract Close Out Feature	Greg Luczyk
Contract Management	Closing the Gap between Costpoint and GovWn IQ	Jane Kranyak, Emily Kourey
Government Contracts	Commercial Items: A Repaved Road Worth Taking	Brent Calhoon